# Logging Capacity Utilization in Wisconsin

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## Outline

Rationale for study

• Results from other regions

Methodology

• Findings



#### **Challenges Facing Wisconsin Loggers**

 1/3<sup>rd</sup> of WI loggers have left the industry since early 2000s

- Concerns about logging capacity
- Barriers to year-round logging
- Delivered wood costs





## **Concerns About Logging Capacity**

- "...an aging logging workforce with very few young adults coming in and not enough logging capacity to support the markets..."<sup>1</sup>
- "Recovery is here, and the conversation now includes logging capacity, with the question being can loggers produce enough wood to supply the demand?"<sup>2</sup>
- "Procurement managers [in the Northeast] have struggled to build fiber inventories due to challenging weather conditions and a lack of logging capacity..."<sup>3</sup>

<sup>1</sup>Mark Huempfner, GLTPA Magazine, May 2014 <sup>2</sup>Mike Crouse, Loggers World, June 2014 <sup>3</sup>Peter Coutu, Forestry Source, April 2014



# Logging Capacity

- Logging capacity = the amount of timber that loggers are capable of harvesting during a given period
- Logging capacity utilization = the percentage of logging capacity that is being used during a given period





# Logging Capacity Utilization

- Survey results:
  - Michigan: 82% utilization in 2008
  - Minnesota: 60% utilization in 2011
  - Lake States:
    - 76% utilization in 2004
    - 74% utilization in 2005
- Capacity studies in U.S. South
  - 51-59% utilization in 1988-1989
  - 70% utilization in early 1990s
  - 65% utilization in 2000-2001



Sources: G.C. and Potter-Witter 2011, Blinn et al. 2015, Taylor 2007, Loving 1991, LeBel 1993, Greene et al. 2004



# **Study Objectives**

1. Estimate logging capacity utilization

2. Identify reasons for lost production

3. Estimate logging efficiency



#### Methods

- In-person recruitment at GLTPA 2014 Logging & Heavy Equipment Expo
- Recruitment letters to GLTPA members and Master Loggers in September 2014
- Participants provided weekly production reports
  - Loads of timber delivered
  - Lost production and reason
  - Hours worked
  - Type of harvest (i.e. clearcut or thinning)
  - Haul distance
  - Trucking strategy



# Logging Capacity Utilization

- Logging capacity utilization =  $\frac{Actual Production}{Potential Production}$ 
  - Potential loads = loads delivered + loads lost
- Compared actual production to:
  - Reported break-even production level
  - Target production level
  - Maximum production capacity



# Logging Efficiency Estimation

- Stochastic frontier analysis (SFA)
  - Predicts production based on inputs
  - Efficiency measured as a percentage of predicted production
- SFA output = loads of timber delivered
- SFA inputs = labor and capital
- Environmental variables



#### Inputs into Stochastic Frontier Analysis Model

- Labor = number of man-hours worked
- Capital = Used machine rate method to calculate average weekly cost of owning and operating each machine in harvesting system
- Environmental variables included in model:
  - Harvest type, felling technique, trucking strategy, etc.
  - Variables removed using backward elimination until all variables statistically significant ( $\alpha = 0.05$ )



# Participation 9/28/14 – 8/29/15

- 894 crew-weeks of data
  - 9,169 loads delivered
- 20 crews from single crew organizations
  - 10 crews from multi-crew organizations
- Harvesting systems
  - Cut-to-length: 20 crews
  - Chainsaw: 7 crews
  - Feller-buncher: 3 crews
- Geographic Distribution
  - 17 crews from Northern region
  - 6 crews from Northeastern region
  - 5 crews from West Central region
  - 2 crews from South Central region





# Results 9/28/14 - 8/29/15

| Harvesting<br>System | Crew-Weeks<br>Reported | Average<br>production<br>(loads wk <sup>-1</sup> ) | Average lost<br>production<br>(loads wk <sup>-1</sup> ) | Average<br>Capacity<br>utilization (%) | Total<br>loads<br>delivered |
|----------------------|------------------------|--|---|--|-----------------------------|
| Cut-to-length        | 588                    | 11.9ª  | 5.3ª  | 68.8ª                                  | 6,983                       |
| Chainsaw             | 172                    | 3.2 <sup>b</sup>                                   | 1.1 <sup>b</sup>  | 74.6 <sup>ab</sup>                     | 558                         |
| Feller-<br>buncher   | 76                     | 21.4 <sup>c</sup>                                  | <b>5.7</b> <sup>a</sup>                                 | 81.1 <sup>b</sup>                      | 1,628                       |
| Overall              | 836                    | 11.0   | 4.5   | 71.0                                   | 9,169                       |

 $^{a,b,c}$ Numbers in columns connected by the same letter are not significantly different ( $\alpha$  =0.05).



## **Capacity Utilization**

- Overall, 71% capacity utilization rate
  Excludes spring break-up downtime
- Approximately ¾ of loggers ceased production during spring break-up
- After including this downtime, logging capacity utilization falls to 64%



#### **Reasons for Lost Production**

- Weather (woods and forest roads)
  - 11.8% reduction
  - 1.8 loads week<sup>-1</sup> crew<sup>-1</sup>
- Equipment repairs/maintenance
  - 5.1% reduction
  - 0.8 loads week<sup>-1</sup> crew<sup>-1</sup>
- Other
  - 3.1% reduction
  - 0.5 loads week<sup>-1</sup> crew<sup>-1</sup>
- Labor
  - 2.3% reduction
  - 0.4 loads week<sup>-1</sup> crew<sup>-1</sup>
- Mill quotas only 16 loads lost during study





#### Actual vs. Planned Production





# Logging Efficiency

- 64.8% average efficiency
  - Median = 70.3%
  - Range = 12.6% 92.2%
- Environmental variables associated with reduced efficiency
  - Chainsaw felling
  - Thinning
  - Spring and summer
- Environmental variables associated with increased efficiency
  - Hardwood harvesting
  - Trucking by logging firm
  - Multi-crew organization



# Logging Efficiency by System

| System         | Efficiency |         |                           |  |  |
|----------------|------------|---------|---------------------------|--|--|
|                | Minimum    | Maximum | Mean                      |  |  |
| Cut-to-length  | 13.1%      | 91.6%   | <b>69.5%</b> <sup>a</sup> |  |  |
| Chainsaw       | 12.6%      | 84.5%   | 43.3% <sup>b</sup>        |  |  |
| Feller-buncher | 17.6%      | 92.2%   | 69.1% <sup>a</sup>        |  |  |
| Overall        | 12.6%      | 92.2%   | 64.8%                     |  |  |

<sup>a,b,c</sup>Numbers in columns connected by the same letter are not significantly different ( $\alpha$  =0.05).



## Seasonal Fluctuations (CTL Only)

| Season | Loads per<br>week | Average<br>capacity<br>utilization | Average<br>efficiency     | Percent of<br>Timber<br>Sales<br>Available |
|--------|-------------------|------------------------------------|---------------------------|--|
| Fall   | 11.7ª             | 62.9% <sup>a</sup>                 | <b>73.3%</b> <sup>a</sup> | 82%  |
| Winter | 15.6 <sup>b</sup> | <b>79.9%</b> <sup>b</sup>          | <b>73.2%</b> <sup>a</sup> | 100%                                       |
| Spring | 7.8 <sup>c</sup>  | 63.6% <sup>a</sup>                 | 61.6% <sup>b</sup>        | 47%  |
| Summer | 9.5 <sup>ac</sup> | 64.6% <sup>a</sup>                 | 62.3% <sup>b</sup>        | 65%  |

 $^{\rm a,b,c}Numbers$  in columns connected by the same letter are not significantly different ( $\alpha$  =0.05).



## Conclusions

- Unutilized capacity outside of winter months
  - 71% capacity utilization
  - 65% efficiency
- Opportunities to increase production from remaining logging businesses

• Barriers to year-round logging persist

